



We are esarom. An Austrian, internationally active family business in the food industry. Together with our customers we make food and drinks into taste experiences and thus give people a piece of joy of life. To strengthen our team we are looking for:

SALES MANAGER (M/F/D) POLAND B2B

YOUR TASKS

- You sell flavouring ingredients to the food and beverage industry
- You are the direct contact person in the sales area for our customers
- You expand existing customer relationships and gain new ones
- You plan and implement agreed targets with a focus on volume and contribution margin

YOUR PROFILE

- Selling is your passion!
- At least 3 years of professional experience in sales (in the beverage, confectionery or ice-cream industry)
- A sense for market opportunities
- You succeed in negotiation skills and assertiveness
- You like to be on the road (up to 60%)
- Fluency in Polish (preferably as your mother tongue) and English, German would be an additional advantage
- Proficiency in computer programs such as MS Office, CRM, ER

WHAT WE OFFER

- Your office in Poland or also Austria
- An above-average salary based on international standards in Austria or Poland, depending on qualification and experience
- Participation in the company's success in form of an annual performance-related bonus
- Trainee program and advanced training – esarom academy
- Attractive social benefits
- Independent work with a high degree of personal responsibility
- A cosmopolitan and motivated team
- An international environment with many development opportunities
- We accompany you in your career in sales!

THAT'S TO YOUR TASTE?

WE LOOK FORWARD TO
YOUR APPLICATION!

APPLY ONLINE
NOW

WWW.ESAROM.COM


YOUR
PARTNER
IN TASTE.